

MINUTES FOR PUBLIC MEETING OF THE ARIZONA SPORTS AND TOURISM
AUTHORITY
FINANCE, BUDGET & AUDIT COMMITTEE
November 15, 2010
10:00 am
AZSTA Board Room
One Cardinals Drive
Glendale, Arizona 85305

Attendance

Members

Judy Bernas - Chair
Dave Eberhart
Bill Peltier - Telephonically

Staff

Tom Sadler, President/CEO
John Pokorney, CFO
Robin Matteson, Office Manager

- 1) Call to Order - A public meeting of the Arizona Sports & Tourism Authority's (the "Authority") Finance, Budget and Audit Committee (the "Committee") was held at the office of the Arizona Sports and Tourism Authority on November 15, 2010 at 10:00 am. A quorum being present and the meeting having been duly noticed Ms. Bernas called the meeting to order.
- 2) Consideration of Minutes from July 21, 2010. Ms. Bernas called for a motion to approve the minutes of a meeting of the Committee held July 21, 2010, attached hereto as Exhibit A. Upon motion duly made by Mr. Peltier and seconded by Mr. Eberhart the minutes were unanimously approved.
- 3) Summary of 2011 Fiscal Year Financial Status. Mr. Sadler gave an introduction of the 2011 FY financial status of the Authority which was further explained by Mr. Pokorney. Mr. Pokorney updated the committee on the FY11 Budget versus Actual Comparison from July 2010 through October 2011 attached hereto as Exhibit B. Mr. Pokorney presented the AZSTA FY11 Bonds Budget versus Actual attached hereto as Exhibit C. Mr. Pokorney presented and explained the AZSTA Tourism Revenues – FY11 Budget Versus Actual attached hereto as Exhibit D. Mr. Pokorney updated the committee on the AZSTA Tourism Waterfall – FY11 Budget Versus Actual attached hereto as Exhibit E. Mr. Pokorney then presented the Cash Flow Forecast Discussion attached hereto as Exhibit F.
- 4) Update on Line of Credit. Ms. Bernas asked Mr. Pokorney to update the committee on the status of the Line of Credit backing the 2008 Variable Rate Bond offering. Mr. Pokorney indicated there are ongoing discussions with two financial institutions. Mr. Pokorney reviewed the information and indicated that the Authority's staff is aggressively working with these institutions to obtain a letter of credit as soon as possible to avoid incurring additional fees.
- 5) Financial Audit. Mr. Pokorney presented the 2010 Financial Audit prepared by Eide Bailey attached hereto as Exhibit G.

- 6) Recommendation of Rojo Escrow Agreement. Mr. Sadler presented the executed escrow agreement to the committee and Mr. Pokorney indicated Rojo has made the 750k deposit into the escrow account. Ms. Bernas asked for a motion to approve the recommendation of the Rojo Escrow Agreement. Mr. Eberhart made a motion to approve the Rojo Escrow Agreement and Mr. Peltier seconded the recommendation. The recommendation was unanimously approved.
- 7) Status of Performance Audit. Mr. Sadler indicated that the first draft has been received by the Auditor General's office and the timeline of the response of the audit was presented to the committee.
- 8) Announcement of Future Meeting Dates and Other Information Concerning the Committee. No meetings are scheduled at this time.
- 9) Adjournment. There being no further business of the Committee Chairman Bernas requested a motion to adjourn the meeting. Mr. Eberhart moved for adjournment, which was seconded by Mr. Peltier, whereupon the meeting was adjourned.