

Arizona Sports & Tourism Authority

Minutes of 99th Meeting of the Arizona Sports & Tourism Authority

Board of Directors

January 20, 2010

4:00 p.m.

University of Phoenix Stadium

AZSTA Board Room

One Cardinals Drive

Glendale, AZ 85305

Attendance

Members

Brad Wright, Chairman

Verma Pastor

Bill Peltier

John Benton

Judy Bernas

Robert Brinton

Rod Williams

Jody Harwood (telephonically)

Jerry Walker

Staff

Tom Sadler, President/CEO

John Pokorney, CFO

Amy Buchan, AZSTA Staff

Authority Consultant

Chris Bigelow, The Bigelow Companies (telephonically)

Authority General Counsel

Sarah Strunk, Fennemore Craig

1. Call to Order. A public meeting of the of the Arizona Sports & Tourism Authority (the "Authority") Board of Directors (the "Board") was held in the AZSTA Conference Room at 1 Cardinals Drive, Glendale AZ 85305 on January 20, 2010 at 1:00 p.m. A quorum being present and the meeting having been duly noticed and called Chairman Brad Wright called the ninety-ninth meeting of the Board to order.

2. Approval of Minutes. The Chairman asked for a motion to approve the minutes of the Board for the meeting held on January 20, 2009 (Exhibit A). Upon motion duly made by Mr. Robert Brinton and seconded by Mr. John Benton the minutes were unanimously approved.

3. Consideration of Executive Session. Mr. Wright asked for a motion to go into executive session for discussion or consultation with the attorneys of the Authority for legal advice pursuant to A.R.S. 38-431.03(A)4 for the purpose of discussion or consultation for legal advice with the general counsel of the Authority regarding the Food Service Contract. Upon motion duly made by Mr. Walker and seconded by Mr. Williams the Board unanimously approved the motion to enter into Executive Session.

Chairman Wright requested a motion to return to the open meeting. Upon motion duly made by Mr. Benton and seconded by Mr. Brinton the Board unanimously approved the motion to return to the open portion of the public meeting.

4. Business Matters. Mr. Chris Bigelow, the Authority's third party food services contract expert and consultant, joined the meeting telephonically. Mr. Bigelow reviewed his analysis of the three submitted RFP's. He then stated why he picked Rojo Hospitality as the best agreement in AZSTA's interest. Mr. Bigelow also suggested entering into a 30 day negation period with Rojo personnel to assure that both sides could reach an agreement.

Mr. Porkorney reviewed the financial summary of the RFP's and each proposals benefit to the Authority.

Mr. Benton then proposed a motion to enter into a 30 day negation period with Rojo with the condition that the Board reconvene to review the negotiated contract which should include quantitative details on the \$750,000 provision. Upon motion duly made by Mr. Benton and seconded by Mr. Walker the Board voted 8-1 to approve the motion to enter into a 30 day negotiation period with Rojo Hospitality. Chairman Wright thanked all involved in the process and thanked them for making the process as transparent as possible by requesting a public RFP and hiring a third party consultant.

5. Announcements of Future Meeting Dates and Other Information Concerning the Board. Chairman Wright introduced Mr. Sadler, who introduced Amy Buchan as a new member of the AZSTA staff. Ms. Buchan addressed the revised Youth and Amateur Sports timeline.

Mr. Sadler reviewed the need for a finance committee meeting before the next board meeting.

Chairman Wright presented Mr. Walker with a token of AZSTA's appreciation for his past service as AZSTA Chairman.

6. Adjournment. There being no further business of the Board the Chairman requested a motion to adjourn the meeting. Upon motion duly made by Ms. Pastor and seconded by Mr. Williams the motion to adjourn was unanimously approved.