

**Arizona Sports & Tourism Authority**

**Minutes of 113th Meeting of the Arizona Sports & Tourism Authority  
Board of Directors**

Tuesday, January 24, 2012  
1:00 p.m.

University of Phoenix Stadium  
AZSTA Board Room  
1 Cardinals Drive  
Glendale, AZ 85305

**In Attendance**

**Members**

Judy Bernas, Chairman  
Jody Harwood, Vice Chairman  
Brad Wright, Secretary  
David Eberhart  
Verma Pastor  
Bill Peltier  
Jeff Meyer  
Mike Galloway - Telephonically

**Staff**

Tom Sadler, President | CEO  
Kevin Daniels, CFO  
Robin Matteson, Office Manager | Executive Asst.

**Authority General Counsel**

Sarah Strunk – Fennemore Craig

**Guests**

Peter Sullivan, Global Spectrum  
Melissa Wasson, Global Spectrum  
Ron Minegar, Arizona Cardinals  
John Drum, Arizona Cardinals  
Ken Wilson, Rojo Event Management

1. Call to Order A public meeting of the Arizona Sports & Tourism Authority (the "Authority") Board of Directors (the "Board") was held in the AZSTA Conference Room at 1 Cardinals Drive, Glendale AZ 85305 on Tuesday, January 24, 2012 at 1:00 p.m. A quorum being present and the meeting having been duly noticed and called, Board Chair Judy Bernas called the one hundred and thirteenth meeting of the Board to order.
2. Consideration of November 15, 2011 Board Meeting Minutes Board Chair Bernas asked for a motion to approve the minutes of the Board for the meeting held on November 15, 2011 attached hereto as **Exhibit A**. Upon motion duly made by Member Brad Wright and seconded by Member Bill Peltier the minutes were unanimously approved.
3. Arizona Sports and Tourism Authority and Global Spectrum Year to Date Financial Update Board Chair Bernas requested President Tom Sadler to give an update on the year to date revenues attached hereto as **Exhibit B**. Chief Financial Officer Kevin Daniels updated the Board on the year to date expenses attached hereto and included in **Exhibit B**. Board Chair Bernas asked Peter Sullivan to update the Board on the year to date financials of Global Spectrum attached hereto as **Exhibit C**.
4. Consideration of Rojo Concession Continuation of Contract Board Chair Bernas asked Mr. Sadler to summarize the Rojo Continuation of Contract and past 16 month performance of Rojo Hospitality. Rojo letter requesting continuation of contract attached hereto as **Exhibit D**. Mr. Sadler expressed positive comments on behalf of AZSTA regarding the overall performance of Rojo Hospitality. Member Wright pointed out that the positive relationships between Rojo, AZSTA and Global Spectrum have resulted in smooth working relationships as well as performance standards above the experience of

the previous concessions vendor. Mr. Sullivan also expressed his positive comments and Global's desire for Rojo's extension of their term.

John Drum of Arizona Cardinals presented to the board a power point which showcased the past 18 months of performance and key accomplishments of Rojo Hospitality attached hereto as **Exhibit E**.

Mr. Sadler reminded the board that formal action was not needed to extend the Term of the Agreement for an additional one year after the initial Term expires on July 31, 2012. With no disagreement the Agreement was extended for one year.

5. Executive Session pursuant to A.R.S. 38-431.03.3 & 4 regarding legal advice with attorneys of the Authority regarding current litigation Upon motion duly made by Board Member Verma Pastor and seconded by Board Member Jody Harwood, Board Chair Bernas entered the Board into Executive Session.
6. Return to Open Board Meeting. Upon motion duly made by Board Member Pastor and seconded by Board Member Harwood, Board Chair Bernas returned the Board to open meeting.
7. Announcements of Future Meeting Dates The next regularly scheduled meeting will be March 7, 2012.
8. Adjournment There being no further business, Board Chair Bernas requested a motion to adjourn the meeting. Upon motion duly made by Board Member Bill Peltier and seconded by Board Member Brad Wright, the motion to adjourn was unanimously approved.

EXHIBIT A